# Appendix 2a: Year - End Procurement Strategy Performance Report 2019/20

| P  | A strong local economy and improved job opportun | ities   |         |        |        |          |               |                |  |                                 |  |  |
|--|--|---------|---------|--------|--------|----------|---------------|----------------|--|---------------------------------|--|--|
| Ob   | A growing economy                                |         |         |        |        |          |               |                |  |                                 |  |  |
|  |  | 2017/18 | 2018/19 | 2019/2 | 0      |          |               |                |  |                                 |  |  |
| Perfor   | rmance Indicator                                 | Value   | Value   | Value  | Target | Status   | Long<br>Trend | Short<br>Trend | Note   | Assigned To                     |  |  |
| % of procurement spent on local small / medium-sized enterprises |  | 11.18%  | 10.9%   | 16.8%  | 12%    | <b>②</b> | 1             |                | Target exceeded and short and long<br>trends improving. This PI focuses on<br>small / medium-sized enterprises<br>(SMEs) based in WD. When SMEs who<br>have a presence in WD (i.e. other basis<br>elsewhere) are also included, this<br>figure increases by 19.79 percentage<br>points to 36.61%. This will be a new PI<br>for 20/21 in addition to SECON04. | Annabel Travers;<br>Alison Wood |  |  |

| Increased employment and training opportunities  |         |         |         |        |        |               |                |   |                                 |
|--|---------|---------|---------|--------|--------|---------------|----------------|---|---------------------------------|
|  | 2017/18 | 2018/19 | 2019/20 | )      |        |               |                |   |                                 |
| Performance Indicator  | Value   | Value   | Value   | Target | Status | Long<br>Trend | Short<br>Trend | Note  | Assigned To                     |
| Percentage of social benefits points delivered against social benefits points required (From £50k) | N/A     | 15%     | 64.3%   | 75%    |        |               |                | While the target was missed,<br>performance has improved significantly<br>over the previous year. We will<br>continue to embed the social benefits<br>points delivered. | Annabel Travers;<br>Alison Wood |



#### Open, accountable and accessible local government

Strong financial governance and sustainable budget management (Service Objective)

|   | 2017/18  | 2018/19  | 2019/20  |          |             |               |                |   |                                 |
|---|----------|----------|----------|----------|-------------|---------------|----------------|---|---------------------------------|
| Performance Indicator                                 | Value    | Value    | Value    | Target   | Status      | Long<br>Trend | Short<br>Trend | Note  | Assigned To                     |
| Annual Cash Savings target achieved                   | £435,565 | £334,728 | £544,022 | £400,000 | <b>&gt;</b> | 1             | 1              | Target exceeded and both short and<br>long trends improving. The break<br>down is:<br>Revenue: £480,450<br>Rebate: £63,215<br>Capital: £357<br>Total: <b>£544,022</b>   | Annabel Travers;<br>Alison Wood |
| Percentage of Purchase to Pay savings target achieved | 100%     | 94%      | 92%      | 100%     |             | •             | ₽              | P2P target has not been reached and<br>short and long trends are declining.<br>This was due to under performance on<br>card rebate although the number of<br>suppliers that can take the card has<br>almost been reached. | Annabel Travers;<br>Alison Wood |
| Percentage of contracts that are compliant            | 72%      | 77.2%    | 90.7%    | 90%      | <b>I</b>    | 1             | 1              | Target exceeded and short and long trends improving. Compliant spend is at 90.7% for 19/20 with regulated spend (from $\pm$ 50K for supplier and services and from $\pm$ 2M for works) at 91.2% for the same period.      | Annabel Travers;<br>Alison Wood |

| R | isk   | Current Risk Matrix | Date<br>Reviewed | Latest Note  | Target Risk Matrix | Assigned To     |
|---|---|---------------------|------------------|--|--------------------|-----------------|
|   | lon-compliance with procurement<br>egislation | Impact              | 15-May-          | FY2019/20 regulated spend: 91.2%<br>There is currently a proportion of spend that is non-compliant.<br>Improvement actions have been highlighted in 20/21 within the Annual<br>Procurement Report - 2019/20 to mitigate this risk. | Impact             | Annabel Travers |



#### Efficient and effective frontline services that improve the everyday lives of residents

# **Ob** A continuously improving Council delivering best value

|  | 2017/18 | 2018/19 | 2019/20 |        |        |               |                |   |                                 |
|--|---------|---------|---------|--------|--------|---------------|----------------|---|---------------------------------|
| Performance Indicator  | Value   | Value   | Value   | Target | Status | Long<br>Trend | Short<br>Trend | Note  | Assigned To                     |
| External assessment of procurement - PCIP score<br>(Procurement and Commercial Improvement<br>Programme) | N/A     | 75.52%  | N/A     |        |        |               |                | This external assessment takes<br>place every two years. It is due in<br>2020/21 although it is likely to be<br>postponed due to the coronavirus<br>pandemic. | Annabel Travers;<br>Alison Wood |
| Percentage of Contract & Supplier Management (C&SM) scorecards submitted against the total number due    | N/A     | 5.3%    | 55%     | 75%    |        |               | 1              | 1 to tomiliarization of the new   | Annabel Travers;<br>Alison Wood |

# Appendix 2b: Annual Procurement Strategy Delivery Plan 2020/21

Ob

## A strong local economy and improved job opportunities

A growing economy

|  | 2018/19        | 2018/19 |                  |       |        |        |             |                  | 2020/21     |                 |
|--|----------------|---------|------------------|-------|--------|--------|-------------|------------------|-------------|-----------------|
| Performance Indicator  | Value          | Target  | Status           | Value | Target | Status | Long Tren   | d Short<br>Trend | Target      | Assigned To     |
| % of procurement spent on local small/medium-sized<br>enterprises and SMEs who have a presence in West<br>Dunbartonshire | New for 202    | 20/21   |                  |       |        |        |             |                  | 38%         | Annabel Travers |
| % of procurement spent on local small / medium-sized enterprises   | 10.9%          | 11%     | $\bigtriangleup$ | 16.8% | 12%    |        | 1           |                  | 14%         | Annabel Travers |
| Action   | Start Date Due |         |                  |       |        |        |             | Due Date         | Assigned To |                 |
| mplement a range of actions to improve Council spend with local businesses and SMEs 01-Apr-2020 31-N                     |                |         |                  |       |        |        | 81-Mar-2021 | Annabel Travers  |             |                 |

| <b>Ob</b> Increased employment and training opportunities  |         |        |        |         |        |        |      |         |                |         |                 |
|--|---------|--------|--------|---------|--------|--------|------|---------|----------------|---------|-----------------|
|  | 2018/19 |        |        | 2019/20 |        |        |      |         |                | 2020/21 |                 |
| Performance Indicator  | Value   | Target | Status | Value   | Target | Status | Long | Trend   | Short<br>Trend | Target  | Assigned To     |
| Percentage of social benefits points delivered against social benefits points required (From £50k) | 15%     | 100%   |        | 64.3%   | 75%    |        |      |         |                | 75%     | Annabel Travers |
| Action   |         |        |        |         |        |        |      | Start [ | Date D         | ue Date | Assigned To     |
| Implement targeted social benefits   |         |        |        |         |        |        |      |         |                |         | Annabel Travers |



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## Open, accountable and accessible local government

Strong financial governance and sustainable budget management (Service Objective)

|  | 2018/19  |          |        | 2019/20  |          |        |            |                | 2020/21  |                 |
|--|----------|----------|--------|----------|----------|--------|------------|----------------|----------|-----------------|
| erformance Indicator                       | Value    | Target   | Status | Value    | Target   | Status | Long Trend | Short<br>Trend | Target   | Assigned To     |
| Annual Cash Savings target achieved        | £334,728 | £332,000 |        | £544,022 | £400,000 |        |            | 1              | £400,000 | Annabel Travers |
| Percentage of contracts that are compliant | 77.2%    | 75%      |        | 90.7%    | 90%      |        |            |                | 100%     | Annabel Travers |

| Action  | Start Date  | Due Date    | Assigned To     |
|---|-------------|-------------|-----------------|
| Further embed the CSM Policy across the Council   | 01-Apr-2020 | 31-Mar-2021 | Annabel Travers |
| Implement a range of actions to improve compliant spend in line with Financial Regulations and regulated procurements | 01-Apr-2020 | 31-Mar-2021 | Annabel Travers |

Efficient and effective frontline services that improve the everyday lives of residents

### A continuously improving Council delivering best value

|  | 2018/19 |        |        | 2019/20     |  | 2020/21 |            |                |        |                 |  |  |  |
|--|---------|--------|--------|-------------|--|---------|------------|----------------|--------|-----------------|--|--|--|
| Performance Indicator  | Value   | Target | Status | Value       | Target   | Status  | Long Trend | Short<br>Trend | Target | Assigned To     |  |  |  |
| External assessment of procurement - PCIP score<br>(Procurement and Commercial Improvement<br>Programme) | 75.52%  | 73%    |        | Every 2 yea | Every 2 years therefore not applicable in 2019/20. |         |            |                | 84%    | Annabel Travers |  |  |  |
| Percentage of C&SM scorecards submitted against the total number due                                     | 5.3%    | 100%   |        | 55%         | 75%  |         | 1          | 1              | 75%    | Annabel Travers |  |  |  |

| Action  | Start Date  | Due Date    | Assigned To     |
|---|-------------|-------------|-----------------|
| Lead and deliver the Council Wide Pipeline of projects                        | 01-Apr-2020 | 31-Mar-2021 | Annabel Travers |
| Undertake annual benchmarking to ensure best practice and improve performance | 01-Apr-2020 | 31-Mar-2021 | Annabel Travers |
| Explore opportunities for expanded use of e-auctions                          | 01-Apr-2020 | 31-Mar-2021 | Annabel Travers |

| PI Status   |                             | Long Term Trends |               | Short Term Trends |               |
|-------------|-----------------------------|------------------|---------------|-------------------|---------------|
|             | Target Significantly Missed |                  | Improving     | 1                 | Improving     |
| $\triangle$ | Target Missed               | -                | No Change     | -                 | No Change     |
| 0           | Target Met or Exceeded      | -                | Getting Worse | ₽                 | Getting Worse |